

RFP No. IPA/RFP/FIP/006/2024



IPA

Request For Proposals (RFP)

No. IPA/RFP/FIP/006/2024

**RFP for Review and Analysis of Tanzania's Digital Financial
Services Tax Landscape**

Issue Date: (April 29, 2024)

ATTENTION All clarifications and amendments to this solicitation will be promptly posted on
IPA's [website](#) within 48 hours after the clarification window (Deadline for Receipt of
Questions) expires.

Download the RFP



April 29, 2024

ADDENDUM No. 1

Dear Potential Bidders,

RE: Extension of Proposal Submission Deadline and Amendment of Key Dates

We wish to inform you that the submission deadline for proposals in response to RFP No. IPA/RFP/FP/006/2024, regarding the Review and Analysis of Tanzania's Digital Financial Services Tax Landscape, has been extended.

The new deadline for the receipt of proposals is **May 17th, 2024, at 5:00 PM Eastern Time (ET)**.

Additionally, please note the following revised key dates:

1. Deadline for Receipt of Questions: **May 9th, 2024, at 5:00 PM ET**
2. Point of Contact for Questions: global-procurement@poverty-action.org (Please include the RFP number in the subject line). Responses to questions or clarifications will be shared within 24 hours after the clarification window closes, allowing bidders to make timely submissions.
3. Proposal Submission Address: global-procurement@poverty-action.org (Please include the RFP Title and Number in the subject line)

All other instructions, terms, and conditions of the original RFP remain unchanged.

We encourage all interested parties to review this addendum carefully and ensure compliance with the updated deadlines. Should you have any inquiries or require further clarification, please do not hesitate to contact the designated point of contact mentioned above.

Thank you for your attention to this matter.

Innovations for Poverty Action
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Washington, DC 20036

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Bidders Questions and Answers Form

RFP Reference:	IPA/RFP/FIP/006/2024
Questions Due:	09/05/2024
IPA Response Due:	14/05/2024

Question 1:	Can you clarify what entity or party will be formally contracting for this work?
Answer:	If the vendor is based in Tanzania, IPA Tanzania will be the contracting party; if the vendor is global, IPA Global will be the contracting party.

Question 2:	Please advise on the process and requirements for submitting a proposal, particularly whether proposals must be submitted jointly or if individual submissions are acceptable.
Answer:	IPA will accept joint (consortium) or individual submissions. In case of consortiums, IPA will contract with only one party.

Question 3:	My plan is to bid as an individual consultant and subcontract some of the work to other consultants. I understand that the RFP allows for this arrangement, but since I don't have a company, I won't be able to provide a company seal or stamp. Additionally, there isn't a designated "authorized signatory." Is this acceptable?
Answer:	Yes, this is acceptable. Regarding the absence of a company seal or stamp, you can typically use your signature instead. As for the "authorized signatory" designation, you can sign the documents as the individual consultant representing yourself.

Question 4:	Is it possible to request an extension of the submission deadline by one week?
Answer:	Yes, see the note below.

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Request For Proposals (RFP) | Review and Analysis of Tanzania's Digital Financial Services Tax Landscape

Innovations for Poverty Action (IPA) is currently pursuing a research initiative to investigate the cost of digital financial services (DFS) in Tanzania, called the 'Tanzania Affordable Digital Finance Research Initiative (TADFRI)'. TADFRI will generate, along with partners and key stakeholders, data and evidence around the drivers of DFS affordability. While the overall research program will pursue several lines of inquiry, we understand that taxation on payments is one of the most important components of DFS pricing in the country. Through conducting rigorous research, TADFRI will develop an analytical and evidence-based approach to DFS taxation policy in the country that takes into account trade-offs between government objectives and allows policymakers to construct taxation policies that take account of competing objectives, including advancing financial deepening and inclusion (government), ensuring sufficient tax revenue is collected (government), enhancing revenue

and profits (private sector), and ensuring welfare (consumers).

IPA invites qualified offerors to submit proposals to supply and deliver (Review and Analysis of Tanzania's Digital Financial Services Tax Landscape) in support of program implementation. Specifically, IPA intends to onboard an individual (academic or consultant) or organization to lead the Tax Workstream under the TADFRI program. We are open to different entities forming partnerships to deliver the whole package of work, or for offerors to bid for Lot 1 or Lot 2 of the scope of work. In the case of partnerships, IPA will contract with one party only.

The deadline for receipt of questions is Thursday, May 9, 2024, by 5 PM EDT. Proposals are due Friday, May 24, 2024, by 5 PM EDT.

Questions and proposals should be emailed to global-procurement@poverty-action.org indicating the RFP number in the subject line.

[View the full RFP here](#), including more background information and detailed application instructions (or click the "Download Full RFP" link on the left-hand sidebar of this webpage). For additional information, see the [Addendum](#) clarifying the deadline extension and the [Q&A](#) document.