

**Date**  
May 11, 2013

## **SME Initiative 2013 Working Group**

SME Initiative hosted its third Working Group Meeting on May 11, 2013 at Columbia University in New York, NY. The intent of the meeting was to bring together our affiliate network of researchers and practitioners to discuss and provide feedback on new and upcoming research on SME growth and entrepreneurship. The Working Group provided an opportunity for affiliates of the SME Initiative to share their work, discuss potential areas for collaboration, and network with others active in the SME space.

A diverse array of presentations covered topics including, among others, the impact of credit scoring for SMEs, role of buyer and supplier data in access to finance in Peru, input complementarities among soccer ball producers in Pakistan, agent intermediated lending, impact of partial credit guarantee in Indonesia, and secured transactions reform in Colombia. The Meeting also included a presentation about a new research opportunity on high growth entrepreneurship supported by IADB. Two winners of the G20 SME Finance Challenge, BiD Network and Medical Credit Fund, described their work and potential areas for collaboration with researchers.

### **Presenters included:**

Welcome and Overview

Antoinette Schoar, MIT Sloan School of Management

Lucia Sanchez, Innovations for Poverty Action

"Direct and Indirect Impacts of Credit Scoring for SMEs"

Dan Keniston, Yale University

"Buyer/Supplier Data, Risk Ratings, Factoring and Access to Finance in Peru"

Miriam Bruhn, World Bank

"Input Complementarities Among Soccer-Ball Producers in Pakistan"

Eric Verhoogen, Columbia University

"Agent Intermediated Lending: a New Approach to Microfinance"

Dilip Mookherjee, Boston University

"Impact Evaluation of a Partial Credit Guarantee in Indonesia"

Russell Toth, University of Sydney

“Secured Transactions Reform in Colombia”  
Marcela Eslava, Universidad de los Andes

IADB/IPA High Growth Entrepreneurship Research Collaboration  
Nobuyuki Otsuka, IADB

G20 SME Finance Challenge  
Wendy Abt, USAID  
Thierry Sanders, BiD Network  
Bart Schaap, Medical Credit Fund

## City

New York

## Administrative Area

New York

## Country

United States