

Authors

Günther Fink
Swiss Tropical and Public Health Institute

Kelsey Jack
University of California, Santa Barbara

Felix Masiye
University of Zambia

NBER WORKING PAPER SERIES

SEASONAL CREDIT CONSTRAINTS AND AGRICULTURAL LABOR SUPPLY:
EVIDENCE FROM ZAMBIA

Günther Fink
B. Kelsey Jack
Felix Masiye

Working Paper 20218
<http://www.nber.org/papers/w20218>

NATIONAL BUREAU OF ECONOMIC RESEARCH
1050 Massachusetts Avenue
Cambridge, MA 02138
June 2014

We thank Suman Jayachandran and audiences at University of Cape Town SALDRU, the University of Washington, the University of Wisconsin-Milwaukee, the University of Zambia, the UC Berkeley development lunch, the Harvard Development faculty retreat, the Gates Foundation, IGC Growth Week and PacDev for comments and suggestions. We are grateful to the International Growth Centre and the Agricultural Technology Adoption Initiative (JPAL/CEGA) for financial support and to Innovations for Poverty Action for logistical support. Austin Land and Chantelle Boudoux provided excellent assistance with the field work and data, respectively. The views expressed herein are those of the authors and do not necessarily reflect the views of the National Bureau of Economic Research.

NBER working papers are circulated for discussion and comment purposes. They have not been peer-reviewed or been subject to the review by the NBER Board of Directors that accompanies official NBER publications.

© 2014 by Günther Fink, B. Kelsey Jack, and Felix Masiye. All rights reserved. Short sections of text, not to exceed two paragraphs, may be quoted without explicit permission provided that full credit, including © notice, is given to the source.

Seasonal Credit Constraints and Agricultural Labor Supply: Evidence From Zambia

Small-scale farming remains the primary source of income for a majority of the population in developing countries. While most farmers primarily work on their own fields, off-farm labor is common among small-scale farmers. A growing literature suggests that off-farm labor is not the result of optimal labor allocation, but is instead driven by households' inability to cover short-term consumption needs with savings or credit. We conduct a field experiment in rural

Zambia to investigate the relationship between credit availability and rural labor supply. We find that providing households with access to credit during the growing season substantially alters the allocation of household labor, with households in villages randomly selected for a loan program selling on average 25 percent less off-farm labor. We also find that increased credit availability is associated with higher consumption and increases in local farming wages. Our results suggest that a substantial fraction of rural labor supply is driven by short-term constraints, and that access to credit markets may improve the efficiency of labor allocation overall.

June 01, 2014