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**Conditional Cash Transfers and HIV/AIDS  
Prevention: Unconditionally Promising?**

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Conditional cash transfers (CCTs) have recently received considerable attention as a potentially innovative and effective approach to the prevention of HIV/AIDS. We evaluate a conditional cash transfer program in rural Malawi which offered financial incentives to men and women to maintain their HIV status for approximately one year. The amounts of the reward ranged from zero to approximately 3–4 months wage. We find no effect of the offered incentives on HIV status or on reported sexual behavior. However, shortly after receiving the reward, men who received the cash transfer were 9 percentage points more likely and women were 6.7 percentage points less likely to engage in risky sex. Our analyses therefore question the “unconditional effectiveness” of CCT programs for HIV prevention: CCT Programs that aim to motivate safe sexual behavior in Africa should take into account that money given in the present may have much stronger effects than rewards offered in the future, and any effect of these programs may be fairly sensitive to the specific design of the program, the local and/or cultural context, and the degree of agency an individual has with respect to sexual behaviors. JEL codes H12, C93, O12

Since the beginning of the HIV/AIDS epidemic, various strategies have been put in place to curb the spread of the disease and prevent further infections. There is ongoing research focusing on ways to reduce the HIV transmission rate such as treating of other sexually transmitted diseases (STDs), vaccines and microbicides, and male circumcision. The majority of HIV prevention strategies have targeted behavior change, encouraging individuals to shift from risky to less risky sex. These strategies thus promote programs such as education about the disease and how to protect oneself, HIV testing to know one's

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# Conditional Cash Transfers and HIV/AIDS Prevention: Unconditionally Promising?

Conditional cash transfers (CCTs) have recently received considerable attention as a potentially innovative and effective approach to the prevention of HIV/AIDS. We evaluate a conditional cash transfer program in rural Malawi which offered financial incentives to men and women to maintain their HIV status for approximately one year. The amounts of the reward ranged from zero to approximately 3–4 months wage. We find no effect of the offered incentives on HIV status or on reported sexual behavior. However, shortly after receiving the reward, men who received the cash transfer were 9 percentage points more likely and women were 6.7 percentage points less likely to engage in risky sex. Our analyses therefore question the “unconditional effectiveness” of CCT program for HIV prevention: CCT Programs that aim to motivate safe sexual behavior in Africa should take into account that money

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