



# Evidence-Based Decision Making in Health

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# In Brief

- **IPA:** high-quality evidence → better programs and policies
- **Co-creation** of evidence
- **After the research:** What now?
- **Strengths:** Engaged policy sector, quality research
- **Gaps:** Delivery, Communication, Partnership



# **OUR MISSION**

To discover and promote effective  
solutions to global poverty  
problems.



1

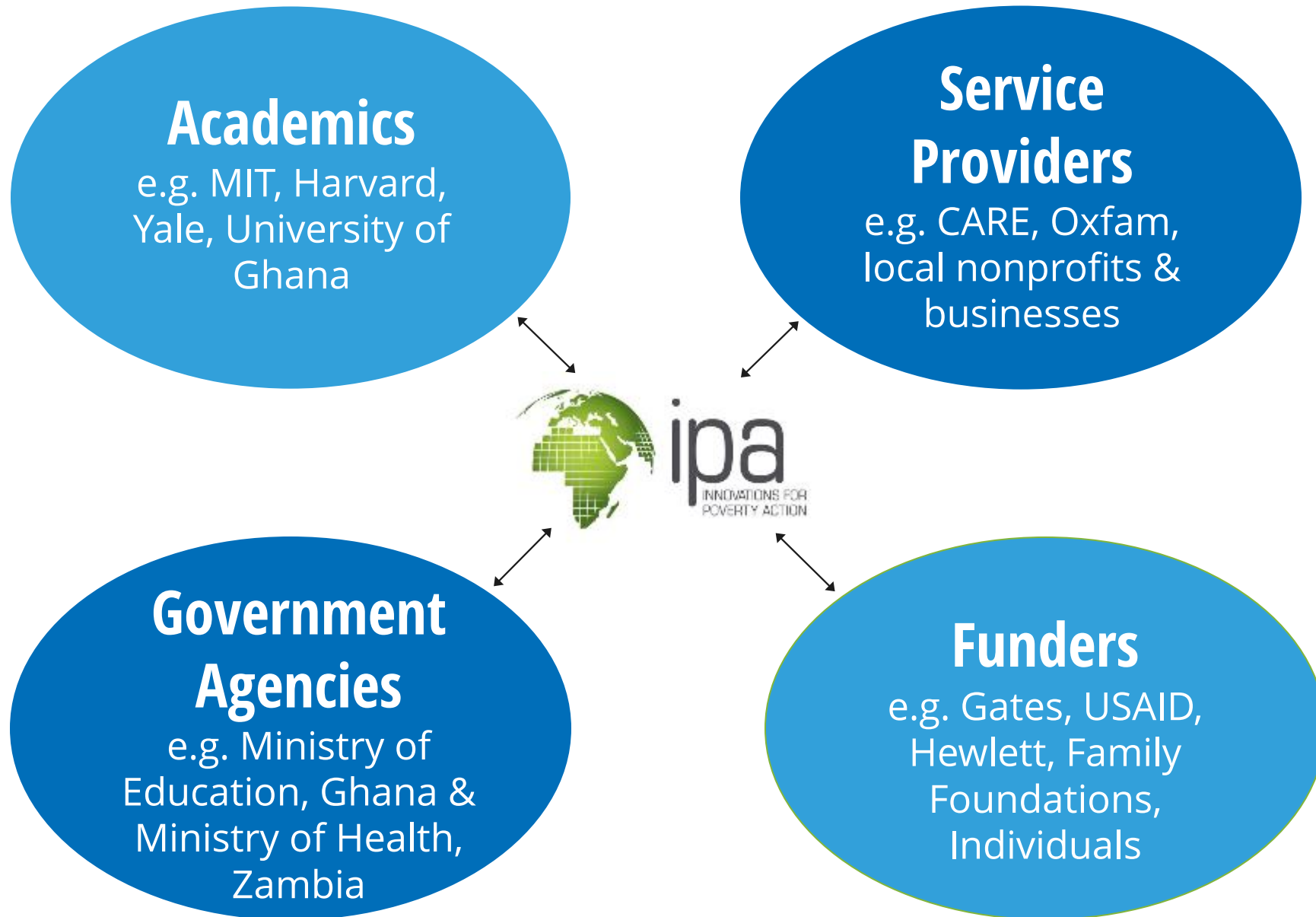
We **create** high-quality **evidence**.

2

We help turn that evidence into **better programs and policies** for the poor.



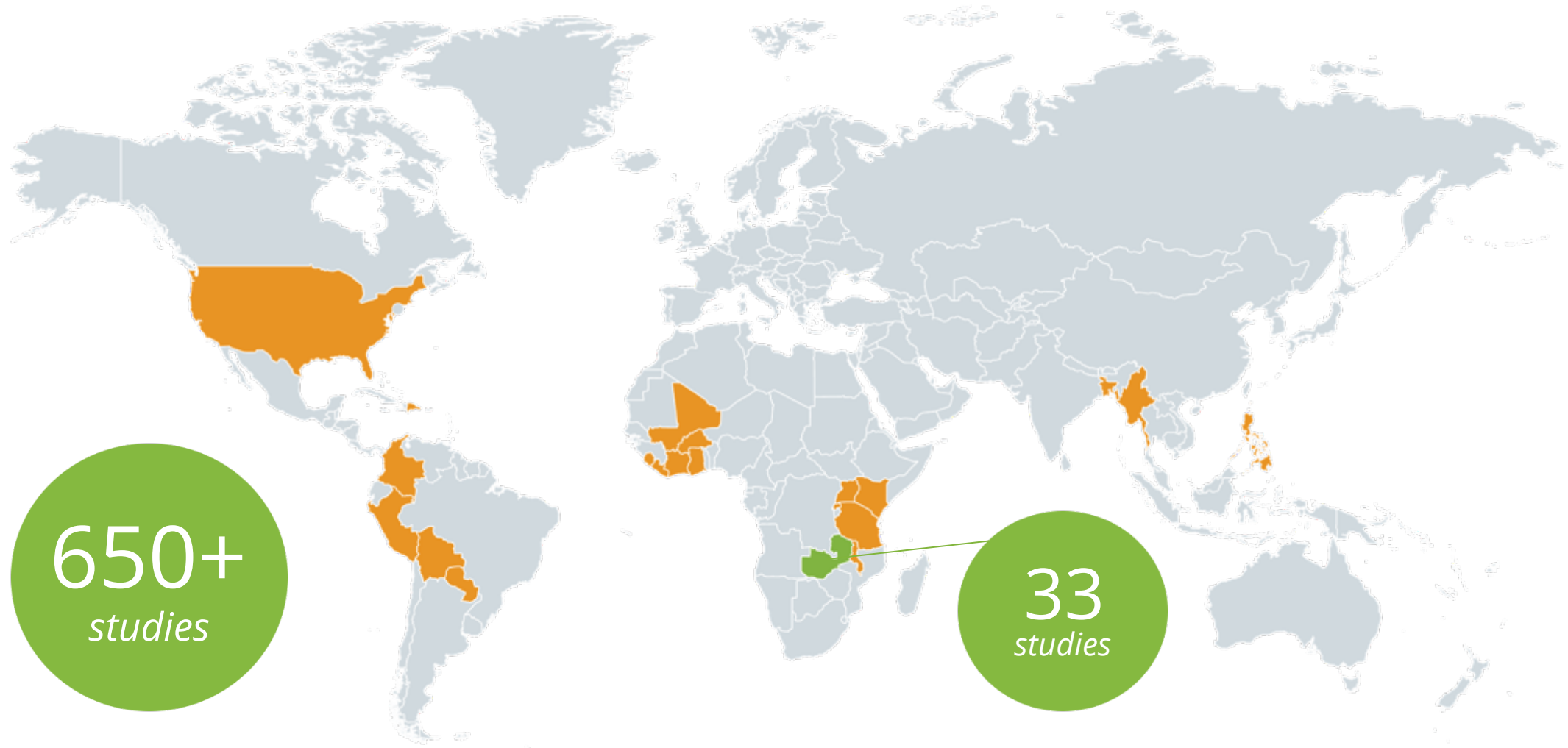
# Extensive Collaboration





# Innovations for Poverty Action

More evidence, less poverty



650+  
*studies*

33  
*studies*



# IPA Zambia

- 33 studies across all sectors (18 complete, 15 in progress)
- 14 health studies (9 complete, 5 in progress)
- More in development







# Evidence-Based Decision-Making in Health

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IPA's approach



# Co-Creation of Evidence



- Research questions that address decision-makers' felt needs
- Maintaining stakeholder engagement throughout the duration of a project
- Preparing partners for “bad” (and good) news



# After the Research: What Now?

The spectrum from results → scale up

- Dissemination... and beyond
- Pressure testing
- Field replications
- Technical assistance
- Scale up
- Process monitoring of the scale up
- **Capacity building**



# Examples

## Co-Creation of Evidence: Community Health Assistants

Community Health Assistants:  
Which recruitment strategy  
attracts more qualified, higher-  
performing workers?

Recruitment posters  
emphasizing **career** incentives  
vs. **community** incentives

**CHAs who responded to career  
incentives worked harder and  
got better results**





# Examples

After the Research: Community Health Assistants



**Impact:** CHAI and MoH have used these posters to recruit 1,400 CHAs

**Challenges** beyond dissemination:

- Will the CHA program continue/grow?
- Who can pay for these posters?
- Who can ensure they are displayed?
- Can we deliver on the career promises?



# Examples

## Co-Creation of Evidence: Growth Charts

Easy-to-use growth charts installed in homes

Small, geographically targeted sample

In-home growth charts **reduced stunting among previously malnourished children** by 22 percentage points.



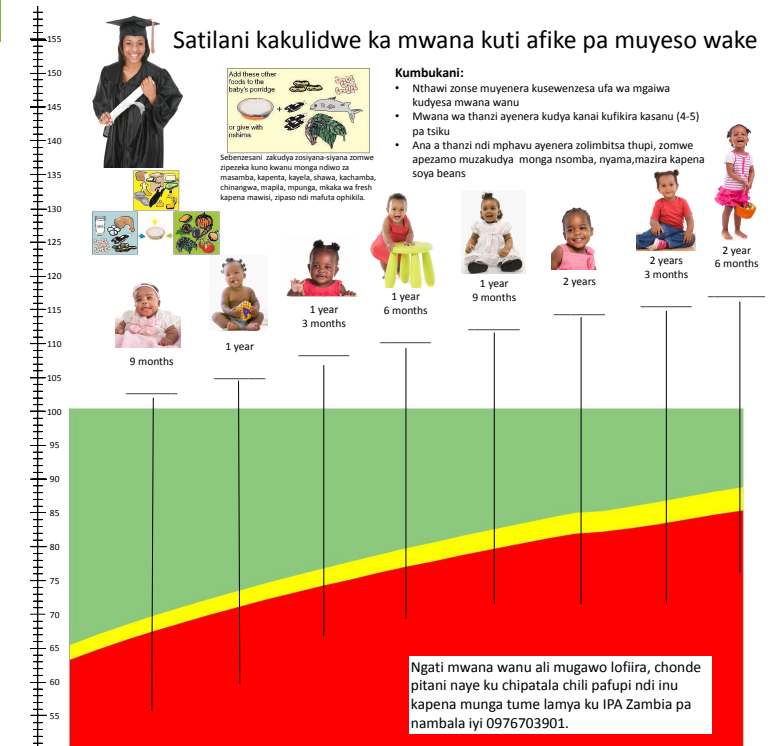
# Examples

## After the Research: Growth Charts

**Impact:** Evidence Action, IPA, and others working to (1) pressure test this tool in Zambia; and (2) evaluate it at a larger scale in Zambia and elsewhere

**Challenges** beyond dissemination:

- Will this work at scale, in other locales?
- **How** do growth charts work—what do they do to food distribution in the family?
- How can this be distributed at scale?





# Evidence in Health in Zambia: Strengths

An engaged ecosystem of partners and researchers

- High quality research
- Researchers who care about policymaking and high-quality healthcare
- An engaged policymaking sector
- Excellent partners in NGO, government, and funding space



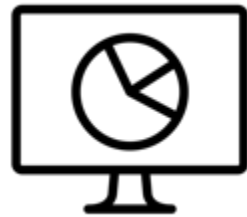
# Gaps: What Will It Take?

## Research Gap: Health Delivery



Additional research on how to deliver high-quality health service, at **scale**, especially in **rural** areas

## Health Management Information **Systems**



Better data + better **leveraging** of existing data for better decision-making  
Improved **capacity** for understanding data & evidence

## **Funding** for Moving Evidence to Policy



1. Funding for research
2. Funding for research-backed innovations
3. Funding for the in-between: **advocacy, technical support, capacity-building**, etc.

## Even Deeper **Partnerships**



Beyond dissemination, more conversation and convening: researchers, implementers, funders.  
More **consensus** on what works & priorities

# Thank you



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