

Authors

Silvia Prina Northeastern University

BANKING THE POOR VIA SAVINGS ACCOUNTS: EVIDENCE FROM A FIELD EXPERIMENT⁶

Silvia Prina[†]

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Abstract

The majority of the poor lack access to bank accounts and have to use costly informal savings mechanisms. Using a field experiment, I randomly gave access to simple bank accounts with no fees at local bank branches to a large sample of female household heads in Nepal. Results show that there is untapped demand for savings accounts and that the poor do save. Access to the savings accounts increased monetary assets and total assets without crowding out other kinds of assets or savings institutions. Finally, financial access strongly increased households' investments in health and education.

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Keywords: savings accounts, asset accumulation, investment in health and education

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*Case Western Reserve University, Weatherhead School of Management, 11119 Belffower Road, room 273, Cle land, OH 44106, United States. Fac: +1 216 368 3039. Phone: +1 216 368 0208. Email: silvia.prina@case.edu

Banking the Poor via Savings Accounts: Evidence from a Field Experiment

The majority of the poor lack access to bank accounts and have to use costly informal savings mechanisms. Using a field experiment, I randomly gave access to simple bank accounts with no fees at local bank branches to a large sample of female household heads in Nepal. Results show that there is untapped demand for savings accounts and that the poor do save. Access to the savings accounts increased monetary assets and total assets without crowding out other kinds of assets or savings institutions. Finally, financial access strongly increased households' investments in health and education.

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